



# IMPRESSION OF INCREASE

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## LOOK AT THE NUMBERS

Metric	How You Create Increase
Reduced Scoping Costs	
Minimize Rework	
Find Cost-Effective Solutions	
Discover New Needs	
Prioritize By Value	
Leverage New Solutions	

## ALSO CONSIDER YOUR IMPACT ON...

Area of Impact	And the ripple effect of that impact
Your organization	
The people in your organization	
Your organization's customers	
Your organization's partners, suppliers	
The people impacted by all of these people and organizations...	

## COST OF THE VOID

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